

German Financial Cooperation with the Republic of Indonesia

Hospital UNHAS Makassar

**Procurement of Supply of Medical and Non-Medical Equipment
for
RS UNHAS Building BCD**

**Employer:
Ministry of Education, Culture, Research, and Technology
Republic of Indonesia**

**Question & Answers
For Bid Submission**

June 2021

ITB Number 507058 BMZ209918111-Equip-RS UNHAS-BCD

Question from Bidder, submitted June 16th 2021

1. For all products we offer including general category products, is it necessary to have a letter of support ?

Answer: Letters of Support are needed for all major equipment, as defined in the Instruction for Bidders:

- a. A Certificate of Conformity to the Test Parameters and a Certificate of Origin indicating the country of origin and date of manufacture shall be available to the Purchaser for all the instruments and equipment defined as major equipment in the BoQ upon request.
 - b. As to Section III, Clause 2.1 „Evaluation Criteria (ITB 35.6) of the Instruction to Bidders a written statement shall be submitted by the bidders or the manufacturer, in the case of the bidder does not manufacture the Goods, committing that the availability in the Purchaser's Country of spare parts and after sales services for the major equipment offered in the bid for a period of ten (10) years from the date of delivery and commissioning and five (5) years for all other equipment.
2. To meet the work experience requirements in table 4.1 can we include related experience in procurement contracts other than medical devices, for example pharmaceutical procurement?

Answer: As long as the Bidder can prove experience in the procurement of medical devices by at least one related contract, also listing procurement contracts for pharmaceutical items are allowed.

Question from Bidder, submitted June 30th 2021

1. Please inform us the owner estimate of lot 1 and lot 2.

Answer:

This is a Tender based on KfW Guidelines. We do not disclose any financial estimates, neither for Lot1 nor for Lot2

2. Please consider during this pandemic, it is better to go through e-procurement. If the company that is the winning candidates is ask to come to Unhas for document clarifications.

Answer:

E-Procurement is not foreseen for this Tender. If you have the need for clarifications regarding the Tender document, please send your clarification request by e-mail.

Question from Bidder, submitted July 9th 2021

1. Setelah mempelajari data spesifikasi (TSF) ada beberapa produk yang tidak mempunyai distributor di Indonesia, dan tidak ada produk yang sama, apakah tetap kami tawarkan atau ada solusi lain, karena mungkin akan terkendala di proses import, instalasi, training dan garansi after salesnya.

After learning the specification data (TSF) there are several products that do not have distributors in Indonesia, and there are no similar products. Do we still offer them or are there other solutions, because there may be problems with the import, installation, training and after sales guarantee processes.

Answer:

Each Bidder is expected to offer all equipment as to the TSF either already imported by a distributor, out of local production or to be imported. All other requested services as there are installation, training, and after sales services including a 2-years warrant period are absolutely required. Please be aware, that we cannot give you any advice of how you may comply to these firm requests.

Question from Bidder, submitted July 14th 2021

1. Based on your email on July, 14th 2021 regarding the Prolongation of Bid Submission date the new bid submission date for sealed bids is July, 26th 2021 at 10:00 Hours Central Indonesian Time (CIT). We request that the Bid Submission date according to the schedule on July, 18th 2021 at 10:00 Hours Central Indonesian Time (CIT) considering that the bank offer guarantee and other documents have been adjusted according to the schedule on July, 18th 2021.

Answer:

We assume, you refer to the requested Bid Security of 2,5% as to Clause 19.1 of the Bid Data Sheet (BDS). The prolongation of the bid submission deadline to July 26th does not affect the requested Bid Security because it is not needed for the Qualification Evaluation. If your Bank Guarantee starts on July 18th, this is also still valid after July 26th until the Bids Evaluation is completed and the winning bid is announced. Only after the Qualification Evaluation results have been approved by KfW, the Technical & Financial Evaluation takes place and the Bank Guarantee for the Bid Security is needed. See ITB Section III, Qualification and Evaluation Criteria for details on the Evaluation Criteria.