German Financial Cooperation with the Republic of Indonesia

Hospital UNHAS Makassar

Bidding Documents for

Procurement of Supply of Medical Equipment for RS UNHAS Building BCD

Employer:
Ministry of Education, Culture, Research and Technology Republic of Indonesia

Question & Answers For Bid Submission

2022

ITB Number 01/2022BMZ209918111-Equip-RSUNHAS-BCD

Procurement of Supply of Medical Equipment for RS UNHAS Building BCD
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Lot 1.1: Medical Equipment for COT

Lot 1.2: General Medical Equipment

Lot 1.3: Supporting Medical Equipment

Lot 1.4: Optional Research Equipment

No.	Question	Answer
Clarification I		
1	Regarding the minimum value of similar experience requirements for each lot, what is the basis for determining the value? is it calculate from the Owner Estimate Price? if the answer was yes how many percent form OE? please clarify	Please refer to the Tender Document (p. 36), Section III. Qualification and Evaluation Criteria, Table 4, 4.1 Similar Experience. Please refer to the footnotes 3, 4 and 5. The mentioned footnotes to the table 4, 4.1 are giving further explanations and details of the requirements, by systematically referring to the contract. In accordance with these requirements, please refer to the Tender Document (p. 54), Section IV. Bidding Forms, Form EXP - 4.1: Experience, clearly requiring the "Total contract amount". The basis for determining the value of similar experience requirements for each lot is the "Total contract amount".
2	To fulfill these requirements, if we submit a contract for the procurement of drugs and consumables with the appropriate value, similar size and complexity whether it can be evaluated as meet the requirements?	Please refer to the Tender Document (p. 36), Section III. Qualification and Evaluation Criteria, Table 4, 4.1 Similar Experience. Please refer to the footnotes 3, stating as follows: "The similarity shall be based on the physical size, complexity, methods/technology and/or other characteristics described in Section VII, Schedule of Requirements (...)" The Tender Document, Section VII. Schedule of Requirements, specifies procurement Medical Equipment. Consequently, an experience referring to procurement of Drugs and consumables only, will not be considered as "Similar Experience" in accordance with Section III. Qualification and Evaluation Criteria, Table 4, 4.1.
3	Is it possible to change the period of work experience from 5 years to 10 years?	The requirements as defined in the Tender Document (p. 36), Section III. Qualification and Evaluation Criteria, Table 4, 4.1 Similar Experience, remain unchanged.

No.	Question	Answer
4	In the form of a JV, can the work experience of JV members be used by bidder as work experience of the bidder as JV's leader?	Please refer to the Tender Document (p. 36), Section III. Qualification and Evaluation Criteria, Table 4, 4.1 Similar Experience. Please refer to the footnotes 5, stating as follows: "For contracts under which the Bidder participated as a joint venture member or sub-contractor, only the Bidder's share, by value, shall be considered to meet this requirement." Yes, the bidder's experience as JV member can be used, up to the share of the "Total contract amount" as defined in the Bidder's JV agreement, copy to be added to the relevant Form EXP - 4.1: Experience.
5	Whether the JV'S name can use the existing Bidder's company?	We understand the question as follows: Is it possible the use the Bidder's company name as the JV's name? (Resulting in a JV's name which is similar to the Bidder's name.) Yes, but the Bidder has to submit details and explanations to the bid (and in particular with reference to Section IV. Bidding Forms). The Bidder takes the full responsibility to clearly indicate and avoid any confusion and misunderstanding between the JV and the Bidder's company (as a sole company).
Clarification II		
6	ITB Point 14.8, (b), For Goods manufactured outside the Purchaser's Country, to be imported: Question: Please clarify about the payment of all customs duties and other taxes related to the import process.	This question refers to the Tender Document (p. 12), Section I. Instructions to Bidders, 14 [Bid Prices and Discounts], 14.8 (b) [For Goods manufactured outside the Purchaser's Country, to be imported]. While the bidder's request is to "clarify" and no specific question has been formulated, the Purchaser hereby clarifies with reference to: - The Tender Document (p. 12), Section I. Instructions to Bidders, 14 [Bid Prices and Discounts],14.8 "***Prices shall be quoted as specified in each Price Schedule included in Section IV, Bidding Forms.*** *The disaggregation of price components is required solely for the purpose of facilitating the comparison of bids by the Purchaser.*" - the Tender Document (p. 23), Section I. Instructions to Bidders, 35 [Evaluation of Bids], 35.5 "*The* ***Purchaser's evaluation of a bid will exclude and not take into***

No.	Question	Answer
		account**: (...) (b) In the case of Goods manufactured outside the Purchaser's Country, already imported or to be imported,* ***customs duties and other import taxes levied on the imported Good, sales and other similar taxes, which will be payable on the Goods if the contract is awarded to the Bidder" - the Tender Document (p. 124), Section VIII. Particular Conditions of Contract, GC 25.1: "***The Purchaser is responsible for import clearance and any applicable local taxes or import duties.***" The Supplier is responsible to supply the equipment in accordance with INCOTERMS 2010, DAP (Delivered at Place). The Purchaser is responsible for the import process the customs clearance in the importing country, at his own cost and risk and including all customs duties and taxes. With reference to the Purchaser's responsibilities concerning customs clearance including all customs duties and taxes at his own cost, please refer to the Government Regulation (PP) No. 42 of 1995 on "Import Duties, Additional Import Duties, Value Added Tax And Sales Tax On Luxury Goods And Income Tax In The Context Of Implementing Government Projects Financed With Grants Or Foreign Loan Funds", exempting Government Projects financed by grants or foreign loan funds from Import Duties and Additional Import Duties. Further the same Government Regulation states the Government of Indonesia waives the Value Added Tax and Sales Tax on Luxury Goods doe Government Projects Financed With Grants Or Foreign Loan Funds. In addition the same Government Regulation declares the Income Tax for the by contractors, consultants and suppliers (suppliers) on income received or earned due to work carried out in the framework of implementing Government Projects financed by grants or borrowed funds from abroad, is borne by the Government.

No.	Question	Answer
		Nevertheless, the Supplier shall be aware any delay or demurrage charges are to be borne by the Supplier. The exact process of customs clearance and payment shall be determined and agreed at the moment of the Pre-Awards Discussions.
7	In Section III, Qualification & Evaluation Criteria, there are different provisions on the maximum number of "major deviation "for non-major equipment : a. For Non Major equipment a total of up to 20 items rated with major deviation or not compliant shall be accepted as responsive….. b. In Table No. 3. Technical evaluation of other Equipment, ("Fail" in caseof 6 ormorenon-major equipment itemsare rated Not Compliant). Question: Please specify which one applies.	This question refers to the Tender Document (p. 40), Section III. Qualification and Evaluation Criteria. The Purchaser hereby clarifies as follows The criteria applicable for the technical evaluation of „non-major equipment" or "other equipment" are: ***"Fail" in case of 6 or more non-major equipment items are rated Not Compliant.***
8	Bill of Quantity (BoQ) Lot 1.2, General Medical Equipment, there are 2 (two) Item Code BPHY039, USG Musculoskeletal listed, Question: Please clarify.	The Purchaser hereby correct as follows: The Tender Document (p. 86), Section VII. Schedule of Requirements, Goods to be delivered, installed, commissioned, user training conducted at the final destination within 90 calendar days of signing of contract, Bill of Quantity (BoQ) Lot 1.2, General Medical Equipment shall be corrected and the item Code BPHY039, USG Musculoskeletal shall be deleted. **BoQ Lot 1.2: The corrected quantity of the Item Code BPHY039, USG Musculoskeletal is one (1) item.**
9	Section IX. Particular Conditions of Contract GC 13.1, Please Clarify the Payment Term including the supporting documents requirement for Goods supplied from abroad Already Imported, already in Purchaser Country (Indonesia)	The Purchaser hereby clarifies as follows: **In the case of a supply of goods from within the purchaser's country**, the required supporting documents are defined as per the Tender Documents (p. 122), Section IX. Particular Conditions of Contract, GC 13.1: ***"For Goods from within the Purchaser's country"***

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